

Alameda
Point
Collaborative

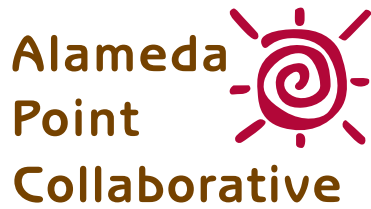


Annual Report 2011

Working to end homelessness by providing housing and services to create communities where formerly homeless families and individuals can flourish



From the Executive Director



Since 1999, Alameda Point Collaborative (APC) has assisted our community of formerly homeless families and individuals to find success and stability. We have taken 200 units of former Navy housing and 34 acres of land and transformed them into a thriving community where 500 people flourish, with opportunities to learn, work and grow.

In spite of the toughest economic climate in recent times, we continue to provide safe housing and responsive support services. The demand for those services has never been greater. Every day, we see first hand the devastation that the housing and job market has wreaked on families throughout Alameda County. But we also see, and are humbled by, the resilience of our families, overcoming the trauma of homelessness to lead healthy and stable lives.

The continued difficult economic times mean that we need support from our current and prospective partners and supporters now more than ever. This includes financial support through donations or better yet, buying our products at Ploughshares Nursery; in-kind assistance; and volunteers who help us keep all of our projects moving forward.

Thank you for taking the time to review our Annual Report. For more information on our ongoing activities, please visit our web site (www.apcollaborative.org) or come by for a visit. Alameda Point is a unique community whose spirit is best understood first hand. Your support will help us continue to flourish.

Sincerely,

Doug Biggs
Executive Director

APC Board of Directors

A special thanks to the Board of Directors. With their continued support, APC is able to provide programs and services that continue to play a fundamental role in transforming the lives of individuals, their families and entire communities.

Mark Landes
Board Chair

Judith Altschuler

Jim Ahrens
Vice Chair

Leon Streeter

Neil Kripalani
Treasurer

H. L. Zulu

Paula Swanson
Secretary



Our Community

Embracing a diverse mix of ethnicities and age groups

Our community members are people of all ages, races and ethnicities. Over half of our 500 residents are children and youth. We help them focus on education and job training to ensure they will become successful adults.

Demographic Breakdown

Race/Ethnicity:

African American	60%
Hispanic/Latino	19%
Native American	7%
Mixed Race	4%
White.	9%
Asian/Pacific Islander	1%

Age:

0-5	21%
6-12	22%
13-17	12%
18-25	8%
26-40	17%
41+	20%

Established in 1999 after the closure of Naval Air Station Alameda, APC operates 200 units of housing across 34 acres of land, including open space for picnic areas, playgrounds, gardens, and commercial ventures. Our residents, staff, volunteers and Board are dedicated to helping families overcome homelessness and rebuild their lives.

Alameda Point Collaborative is the largest provider of housing for homeless families in the East Bay. APC provides more than **25 percent** of all housing available for homeless families in Alameda County.



What is a Supportive Housing Community?

Our model is based on providing families with safe, affordable housing, with access to optional supportive services designed to be flexible in order to meet a range of needs we see among our residents. We host community building activities to bring people together. We offer job training and employment to

many of our residents, bringing a sense of ownership and pride in the work we do to build a thriving community. Together, we are breaking the cycle of homelessness.

Support Services

Fostering support and interaction

Our staff are dedicated to assisting residents to break the cycle of homelessness and work with families to do so. Each household is assigned a Support Service Specialist who helps residents to assess their needs, make a plan and access the resources they need to build success.

One of our dedicated staff, Robert, helps residents through various counseling programs. He assists

COUNSELING PROGRAMS

- Substance Abuse Counseling and Rehabilitation
- Mental Health Services
- Couples Counseling
- Youth and Family Counseling

residents to obtain and maintain a better attitude, to overcome past events and navigate toward a more positive future. He teaches valuable lessons on how the right attitude can be key to finding success.



"By living here and using the services provided by APC, I have created stability in my life and continue to grow."
 – Marsha, APC resident

"As a person in recovery for 14½ years, one of the things I dedicate myself to is helping people overcome substance issues because I see the value recovery has had in my life and the lives of others."
 – Robert, APC staff member



Job Training

For many people, a job is an important step toward self-sufficiency. Working not only provides needed income but also builds confidence and helps to structure many of our days. However, many of our residents have been absent from the workforce for a period of time due to circumstances in their lives.

Working with staff, residents undergo an assessment and develop an individual employment plan. To implement these plans we offer the following services:

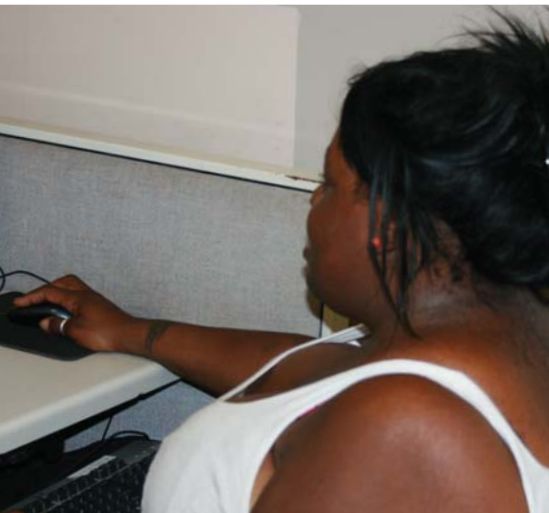
- Vocational training and education
- Résumé development assistance
- Job search assistance
- Post-hire support to promote job retention

In addition to these services, we are committed to leveraging our resources to help our own community members find work. To that end, over half of APC's 50 employees are formerly homeless people. We utilize our social enterprises and programs, as well as our

ongoing facilities and maintenance work, to create the opportunities to hire our residents to help improve the community while increasing their skill level.



Nearly 50 percent of residents who obtained work kept their jobs for a year or more.



Social Enterprise

Environmentally sustainable,
locally attainable

Ploughshares Nursery, our retail and wholesale nursery, offers customers high-quality, locally grown plants. It provides our residents with on-the-job training in horticulture and sales. Many of our East Bay neighbors take advantage of free classes offered to interested gardeners. Ploughshares specializes in locally grown, native, drought-tolerant and edible plants.



Our social enterprises have generated nearly \$250,000 in revenue!

It generates revenue through sales to support the work of APC. Another revenue generating venture is our commercial kitchen. We use it for our programming to create meals and teach healthy living, but also rent it out to local chefs in need of space to support their businesses.

Services for Children and Youth

More than half of our 500 residents are children and youth. To help our young people to be successful we focus on interventions that assist them to grow academically as well as socially. We have regular tutoring and homework help programs to ensure that our kids are where they need to be in school. In the summer, we keep them active and learning through academic bingo and recreational activities designed to improve social skills, leading older children to take a role in helping younger kids. One volunteer, Niheer, says “I have been tutoring APC youth for just over a year and have witnessed how donations have allowed us to upgrade computers used by students for research, building skills and even learning new languages.

Since the upgrades, more APC residents have been using these resources to enrich their lives.”

The Growing Youth Project helps youth learn and teach others about health, nutrition and sustainable farming as well as build their skills as leaders and advocates for the community. In addition, we help our families access other local services for children and have developed a strong connection with the local Boys and Girls Club. Over 60 APC youth signed up since it opened and we are working to increase that number.



In the past year, we harvested over 10,000 pounds of produce from our farm!



Success by the Numbers

- 98 percent of households retained permanent housing in the past year
- Over 110 people participated in job training and employment related services
- 38 residents obtained employment or participated in an apprenticeship program
- 96 percent of new residents worked with our services staff to increase their access to resources
- 90 domestic violence survivors escaped their abusers and live safely at APC

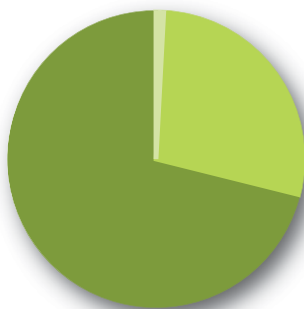


STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2010

Assets		Liabilities and Equity	
Cash and Equivalents	\$88,936	Liabilities	
Accounts Receivable	\$924,289	Accounts Payable	\$449,841
Grants Receivable	\$7,498	Salaries & Payroll Taxes	\$61,260
Inventory	\$42,829	Accrued Vacation	\$81,651
Prepaid Expenses	\$37,169	Security Deposits – tenants	\$29,291
Other Assets	\$15,853	Other Liabilities	\$10,905
Leasehold Improvements	\$5,826,173	Line of Credit	\$121,687
Office Furniture, Furnishing and Equipment	\$373,326	Notes Payable	\$3,084
Vehicles	\$128,803	Total Current Liabilities	\$757,719
Accumulated Depreciation	-\$2,404,190	Net Assets	
Total Assets	\$5,040,686	Unrestricted	-\$499,975
		Temporarily Restricted	-----
		Total Net Assets	-\$499,975
		Total Liabilities and Net Assets	\$5,040,686

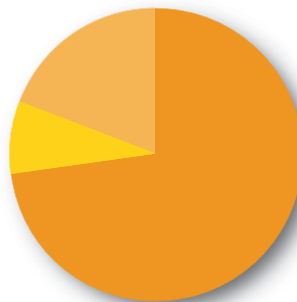
STATEMENT OF ACTIVITIES AS OF JUNE 30, 2010

Year End June 30, 2010 Income



Grants and Contributions	63%
Income from Operations	34
Other Income	3

Year End June 30, 2010 Expense



Program Services	78%
Management and General	6
Property Management	16

Income	
Grants and Contributions	\$1,906,013
Income from Operations	\$1,033,958
Other Income	\$91,469
Total Income	\$3,031,440
Expense	
Program Services	\$2,366,890
Property Management	\$196,469
Management and General	\$484,567
Total Expense	\$3,047,926
Net Increase (Decrease)	-\$16,486
Depreciation	\$445,428
Change in Net Assets	-\$461,914

Success!

Starr is someone who is always working hard to get ahead. In addition to holding down a job at our Ploughshares Nursery, she is raising her children on her own and attending college full time. Starr has used her determination to overcome obstacles in her life and keeps her attitude positive so that she can reach all of her goals. Her sales skills have helped the nursery improve its bottom line in the past year.

She plans to someday open her own business and will use all of the skills she has honed during her employment at Ploughshares to achieve her dreams.



☀️ JOIN THE COMMUNITY



Share Your Talents

The sharing of resources and talents at APC is an experience that touches the lives of all members of the community. Staff members and volunteers grow, learn and improve their own lives alongside the residents with whom they work and communicate on a daily basis. Hundreds of students, professionals and East Bay residents volunteer their time and resources with APC throughout the year. There are several ways to get involved and join this unique, compassionate, diverse and innovative community.

HOW TO HELP

Donate

- Monetary—make a pledge or donation by going to our website at: <https://secure.groundspring.org/dn/index.php?aid=19880>
- Needed items—refer to our wishlist on our website to see if you have items we can use



Volunteer

- A variety of onetime and ongoing volunteer opportunities exist, including tutoring, mentoring, gardening and administrative services
- Visit our website at www.apcollaborative.org for more information on upcoming special events

Learn & Educate

- Come for an in-person visit or visit us online at www.apcollaborative.org to learn more about us
- Share your newfound knowledge with friends, family and colleagues. Follow us on Facebook

Buy Our Products

- Shop at Ploughshares Nursery

Our Donors

Jim Ahrens and Anne Wolf
Alameda County Health Agency
Alameda County Industries
Alameda Garden Club
Lorenzo Alexander ACES Foundation
Judith Altschuler
Evan Appelman
Wanda Atkins
Steven Bachofer
Judy Bank
Bank of America Charitable Foundation
Edward Barbera
BarCeluna
Jim Bariteau
Melissa Barnes
Trevor Barnes
C. Richard and Anne Bartalini
Virginia Bartalini
Dr. Earle W. Baughman
Bay Area Chinese Bible Church
Marilyn Beaubien
Loretta Beene
Dorie and Herb Behrstock
Rebecca Benhuri
Brenda Bias
Michael Biczynski
Doug Biggs
Ronnie Blumenthal
Mialisa Bonta
Juelle Ann Boyer
Renaë Breitenstein
Bridge Point Church
Robyn Briggs
Bristol-Myers Squibb Foundation
California Department of Public Health
Carrie Campbell
Robert and Jean Canepa
Christ Episcopal Church
City of Alameda
Sarah Clark
Clif Bar and Company
Clif Bar Family Foundation
Clarence B. and Joan F. Coleman
Charitable Foundation
Anne Cook
Elizabeth Cook
County of Alameda Department of
Housing and Community Development
Diane Cunningham Rizzo
Bethany Curiel
Steven Currie
Barbara Curtis
Logan and Eve Blaude De Ley
Kelley Dean-Crowley
Susan Decker
Suzanne Del Mazo
Jocelyn Delacuada
Andrew Diggler
Vu Dinh Le
Mary Ann Dinic
Michael Donohoe
Dragon Rouge
Bob Drake

East Bay Housing Organizations
Emerson Human Capital Consulting
David Esposito
EveryOne Home
Toni Eyestone
Sarah Fallon
Feel Good Bakery
Kay Fernandez Smith
Sarah Field
Fred Fielding
Ernie Fields
First Congregational Church
First Presbyterian Church
Diane Franklin
Jim Franz
Fruits & Chocolate
Bruce Fukuji
Bill and Melinda Gates Foundation
Matching Gifts Program
Genentech Employee
Giving Program
Genentech Inc.
Lucy Gigli
Kathy Gilman
Girl Scout Troop 30080
Ronlyn Goo
Google Matching Gift Program
Nancy Gormley
Jennifer Gray
John Green
Christa Green
HandsOn Bay Area
Harbor Bay Club
Mark Hardwick
Eugenia Haslam
Lorin Heller and Amanda Goodsell
A. C. Herrera
Mark Hersman
Hibernian Appraisal
Theresa Hilaire
Ginger Hintz
David Hoars
Loren Hopper
Theresa Howe
George Humphreys
Jon Ishibashi
Virginia and Elwin Jang
Conrad Janz
Debbie Jennings
Darren Jones
Beth Jordan
Julie's Coffee and Tea Garden
Kahn Design Associates
Architecture
Kaiser Permanente
Donald Kelley
Karen Kenney
Kiddie Kampus Preschool
John and Jennifer Knox White
John Kofranek
Joan Konrad
Amy Korbit
Jennifer Kreibl and Jack Bolton

Neil Kripalani
Alex and Mary Kay Krokowski
Leslie Krongold
Michael Krueger
Unitey Kull
Mark Landes
Tina Langdale
Leah Larson
Kristen Law
Law Offices of Susan L. Jeffries
Kim Le
Karl Leahy
Steven Lee
Diane and Stan Lichtenstein
Lincoln Middle School
Gretchen and Arthur Lipow
Leslie Little
Courtney Lynch
Georgia Madden
Carol Maddox
Wilma Marania
Alexia Marcous
Anna Martin
Nancy Matthews
Rick McCracken
Paul McCullough
Lilia Mendez
Joyce Mercado
Maria Miner
John Mintz
Mona's Table
Sharmane Moody
Sarah Neuhoff
Minh Nguyen
Janet Northam
Northern California Swap Meets
Jim and Connie Nowlin
Victoria Olsen
OMM, Inc.
Jan Mason
Elsa Ortiz
Otaez Mexican Restaurant
Pacific Gas and Electric Company
Pagano's Hardware Mart
Merle Pagel
Richard Pascual
Steve Pate
Sheafali Patel
Dianne Peace
Jordan Pedraza
Susan Peick
Perforce Software, Inc.
Preceptor Gamma
Carolyn Queener
John and Kate Quick
Jean-Philippe Rabeux
Sloan Rausser
Kathryn Reuter
Risk Management Services
Rollyn Roa
Joanne Robinson
Rock Wall Wine Company
Giana Rodriguez

Angela Ross
Roberta Roth
Ruby Bridges Elementary School
Coleman Rusnock
Gayle Saldinger and Ed O'Neil
Sam and Helen Sause
Nicole Schneider
Jennifer Schneidermann
Andrea Schorr
Charles Schwab Foundation
Schwab Charitable Fund
Seamen's Church Institute
Semifreddi's
Rita Sevc
Marilyn Shaw
Jack Shepard and Katherine Gale
Sid and Aaron
Sue Sigler
Martha Simmons
Betsy Simmons Hannibal
Loel Solomon
John T. Spafford and
Paula Swanson
Speisekammer
St. George Spirits
Michelle Starratt
State Street California
Joel and Joanna Stevenson
Deborah Stewart
Leon Streeter
Jim and Jean Sweeney
Swinerton Foundation
Sylvan C. Coleman Foundation
Jerome Szymczak
The San Francisco Foundation
Nancy Torres
Trinity Lutheran Church
Gene Tsai
Twin Towers United Methodist
Church of Alameda
U.S. Department of Housing
and Urban Development
U.S. Department of Human Services
Office of Community Services
United Way of the Bay Area
University of California at Berkeley
Challenge for Charity
Natalia Vigil
Valerie Volk-Sober
David Warren
Christopher Weills
Eric Weisberg
Wells Fargo Foundation
Wescafe
Ken White
Wind River Systems, Inc.
Roger Wise
Bernard E. and Alba Witkin
Charitable Foundation
Youth Venture
Tonya Zimmer
Jeri Zarreen Zowjah-Malick